

**PRICELIST 2018 IN EUR / WEEK**

**Marina Frapa**

**DISCOUNTS**

**Early booking: -10% and -5% boat show discount**

DUFOUR SAILING YACHT	YACHT NAME	YEAR	CAB	BERTHS	HEAD	DEP	1.1. 26.5.*	26.5. 9.6.	9.6. 30.6.	30.6. 28.7.	28.7. 18.8.	18.8. 1.9.	1.9. 15.9.	15.9. 22.9.	22.9. 29.9.	29.9. 31.12.
DUFOUR 520 Grand' Large <b>NEW</b>	no name	2018	5	10+2	2+1	2500	2250	4300	5300	6300	6800	6000	5300	4500	4100	3100
DUFOUR 520 Grand' Large <b>NEW</b>	no name	2018	5	10+2	2+1	2500	2250	4300	5300	6300	6800	6000	5300	4500	4100	3100
DUFOUR 512 Grand' Large	Staccato	2017	5	10+2	2+1	2500	2250	4100	5100	6100	6600	5800	5100	4300	3900	2900
DUFOUR 500 Grand' Large	Grandioso	2014	5	10+2	2+1	2500	2250	3900	4900	5900	6400	5600	4900	4100	3600	2700
DUFOUR 460 Grand' Large	Vigorouso	2017	4	8+2	4	2000	1700	3400	3750	4400	4700	4100	3700	3300	2900	2050
DUFOUR 460 Grand' Large	Arioso	2017	4	8+2	4	2000	1700	3400	3750	4400	4700	4100	3700	3300	2900	2050
DUFOUR 460 Grand' Large	Libretto	2017	4	8+2	4	2000	1700	3400	3750	4400	4700	4100	3700	3300	2900	2050
DUFOUR 460 Grand' Large <b>NEW</b>	no name	2018	4	8+2	4	2000	1700	3500	3850	4500	4800	4200	3800	3400	3000	2150
DUFOUR 460 Grand' Large <b>NEW</b>	no name	2018	4	8+2	4	2000	1700	3500	3850	4500	4800	4200	3800	3400	3000	2150
DUFOUR 460 Grand' Large <b>NEW</b>	no name	2018	4	8+2	4	2000	1700	3500	3850	4500	4800	4200	3800	3400	3000	2150
DUFOUR 455 Grand' Large	Vivo	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 455 Grand' Large	Moderato	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 455 Grand' Large	Adagio	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 455 Grand' Large	Calando	2010	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 450 Grand' Large	Delicato	2014	4	8+2	2+1	2000	1700	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUFOUR 450 Grand' Large	Energico	2014	4	8+2	2+1	2000	1700	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUFOUR 450 Grand' Large	Comodo	2014	4	8+2	2+1	2000	1700	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUFOUR 450 Grand' Large	Eroico	2014	4	8+2	2+1	2000	1700	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUFOUR 412 Grand' Large <b>NEW</b>	no name	2018	3	6+2	2	1500	1300	2700	3050	3450	3550	3250	3050	2650	2450	1750
DUFOUR 412 Grand' Large <b>NEW</b>	no name	2018	3	6+2	2	1500	1300	2700	3050	3450	3550	3250	3050	2650	2450	1750
DUFOUR 410 Grand' Large	Mila	2014	3	6+2	2	1500	1300	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUFOUR 410 Grand' Large	Lily	2015	3	6+2	2	1500	1300	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUFOUR 375 Grand' Large	Mara	2012	3	6+2	1	1500	1300	1950	2250	2700	2900	2650	2450	2050	1950	1400
DUFOUR 375 Grand' Large	Iva	2012	3	6+2	1	1500	1300	1950	2250	2700	2900	2650	2450	2050	1950	1400
DUFOUR 335 Grand' Large	Tara	2012	2	4+2	1	1000	1000	1700	2000	2200	2300	2100	2000	1700	1500	1200
DUFOUR 34 E Performance	Una	2010	2	4+2	1	1000	1000	1750	1850	1950	2050	1850	1750	1650	1550	1100
DUFOUR 325 Grand' Large	Alma	2010	2	4+2	1	1000	1000	1550	1750	2000	2050	1850	1750	1500	1350	1100

\* Prices stated for the period 1.1 - 26.5.2018 are Flat Rate prices. This as a final client price and not subject to any additional discount.

# PRICELIST 2018 IN EUR / WEEK

## Marina Kaštela

### DISCOUNTS

Early booking: -10% and -5% boat show discount

DUFOUR SAILING YACHT	YACHT NAME	YEAR	CAB	BERTHS	HEAD	DEP	1.1. 26.5.*	26.5. 9.6.	9.6. 30.6.	30.6. 28.7.	28.7. 18.8.	18.8. 1.9.	1.9. 15.9.	15.9. 22.9.	22.9. 29.9.	29.9. 31.12.
DUFOUR 520 Grand' Large <b>NEW **</b>	no name	2018	5	10+2	2+1	2500	2250	4700	5700	6700	7200	6400	5700	4900	4500	3500
DUFOUR 512 Grand' Large	Legato	2017	5	10+2	2+1	2500	2250	4100	5100	6100	6600	5800	5100	4300	3900	2900
DUFOUR 500 Grand' Large	Andante	2015	5	10+2	2+1	2500	2250	3900	4900	5900	6400	5600	4900	4100	3600	2700
DUFOUR 500 Grand' Large	Fortissimo	2015	5	10+2	2+1	2500	2250	3900	4900	5900	6400	5600	4900	4100	3600	2700
DUFOUR 460 Grand' Large <b>NEW</b>	no name	2018	4	8+2	4	2000	1700	3500	3850	4500	4800	4200	3800	3400	3000	2150
DUFOUR 455 Grand' Large	Presto	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 455 Grand' Large	Largo	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 445 Grand' Large	Furioso	2012	4	8+2	2+1	2000	1700	2900	3400	3850	4050	3700	3400	2900	2700	1800
DUFOUR 445 Grand' Large	Virtuoso	2012	4	8+2	2+1	2000	1700	2900	3400	3850	4050	3700	3400	2900	2700	1800
DUFOUR 425 Grand' Large	Animato	2010	3	6+2	2	1500	1300	2250	2650	3100	3300	3000	2700	2400	2200	1500
DUFOUR 410 Grand' Large	Ana	2015	3	6+2	2	1500	1300	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUFOUR 410 Grand' Large	Maja	2015	3	6+2	2	1500	1300	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUFOUR 405 Grand' Large	Bella	2010	3	6+2	2	1500	1300	2100	2550	3100	3200	2900	2650	2300	2150	1500
DUFOUR 385 Grand' Large	Sara	2008	3	6+2	2	1500	1300	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUFOUR 385 Grand' Large	Nika	2008	3	6+2	2	1500	1300	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUFOUR 385 Grand' Large	Marta	2008	3	6+2	2	1500	1300	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUFOUR 385 Grand' Large	Klara	2008	3	6+2	2	1500	1300	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUFOUR 382 Grand' Large	Ruža	2015	3	6+2	2	1500	1300	2400	2650	3000	3150	2850	2650	2300	2050	1550
DUFOUR 380 Grand' Large	Lika	2014	2	4+2	1	1500	1000	2050	2550	2800	2900	2650	2550	2100	1950	1400

\* Prices stated for the period 1.1 - 26.5.2018 are Flat Rate prices. This as a final client price and not subject to any additional discount. \*\* AC & GENERATOR

PRICE INCLUDES  
VAT, dinghy, outboard motor, bed linen (ready-made beds), towels (2 per person), WiFi 12,5 GB per week

MANDATORY PAYMENT  
Transit Log • 160 € for yachts up to 40ft  
• 220 € for yachts 40 ft and bigger  
Tourist tax 1 € per person /day

DEPOSIT  
MasterCard, Visa, Diners, American Express

NON REFUNDABLE DEPOSIT  
\*Contact our booking department for details  
• vessels up to 40ft- 150€ non refundable + 200 € refundable security deposit  
• vessels between 40-46 ft 170€ non refundable + 200 € refundable security deposit  
• vessels over 46 ft- 200€ non refundable + 200 € refundable security deposit

SNORKELING EQUIPMENT (Mares):

1 set - 20 € per week  
2 set - 30 € per week  
3 set - 40 € per week  
4 set - 50 € per week

DISCOUNTS

• Early booking - 10% until 31.1.2018 or 6 months before departure  
• 5% - two weeks or two boats charter  
• 10% - three weeks or three boats charter  
• 5% - boat show discount  
• 5% - loyal customer discount  
• 15% max. discount

EXTRA SERVICES IN THE BASE

• SKIPPER 150 €/day+food  
• HOSTESS or CHEF 120 €/day + food

• BLISTER/GENNAKER 150 €/week  
• SPINNAKER 150€/week only on D34e  
• PETS 50 € (on request)  
• RELING NET 70€  
• STAND UP PADDLE BOARD – 150 eur/week  
• WATER SLIDE – 150 eur/week  
• STRONG OUTBOARD MOTOR (Honda 6Hp + 5l fuel) – 90 eur/week

•TRANSFER APT Split - marina Frapa:

• 1 - 2 pax 45 €/ per way  
• 3 - 4 pax 55 €/ per way  
• 5 - 8 pax 70 €/ per way  
• 9 - 12pax 105 €/ per way

•TRANSFER APT Split - marina Kastela:

• 1 - 4 pax 30 €/ per way  
• 5 - 8 pax 45 €/ per way

OTHER

10-DAY CHARTER weekly price / 7 x 10 + 5%, On request  
REGATTAS On request. Prices are enlarged for 15%. Double deposit. To be specified upon request.  
PRIORITY CHECK-IN: 150 € / per booking - guaranteed embarkation by 13 p.m.

ONE WAY (on request)

Consumed fuel, car park, marina fees outside marina Frapa, are not included in price and are to be paid by the customer

PAYMENT TERMS

50% within 7 days after signing the contract  
50% is due 4 weeks prior to departure at least

